The Garland Parks and Recreation Department ensures fiscal responsibility and strategic pricing through regular revenue monitoring and data-driven budgeting.

## **Revenue Monitoring**

Staff conducts monthly reviews using the Recreation Dashboard for Programs and Rentals (EOC 7) tracking revenue trends, and year-to-date (YTD) performance

## **Annual Budget Process**

During the annual budget cycle, staff submit a Revised Budget Estimate (EOC 8) for Revenue based on:

- Revenue Smartsheet (EOC 10) Audubon Instructor and Rental Revenue (past three years, current budget, YTD performance)
- Projected Revenue for the next fiscal year

This data informs budget adjustments and aligns financial planning with actual revenue trends.

## **Budget Justification**

Revised revenue estimates are documented in Budget Memos (EOC 9), providing justification for adjustments based on historical performance and market conditions.

By integrating monthly revenue reviews, data-driven projections, and transparent budget revisions, the department maintains financial sustainability while ensuring accessible recreation services.